MENTHOL BAN: From 20th May 2020, It will be ILLEGAL for shops to sell MENTHOL CIGARETTES.



# SUMMER CHILLOUT

# united wholesale (SCOTLAND)

# PROMOTIONAL OFFERS

Monday 11th May till Sunday 31st May 2020

£12.99
POR45%
sell 2F0R220



packsize 6x190g
£8.99
POR 40%
pm £2.49



packsize 10x330ml vas
£8.49
POR 21%
sell £12.99

packsize 6x4x568ml
£22.79
POR 28%
pm £6.29











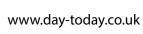
















### SOFT DRINKS





















# SOFT DRINKS





















### CONFECTIONERY











































# BISCUITS BISCO







































# COVID-19 STOCK UP NOW Coronavirus



**KN95 PROTECTIVE MASK** 1x10s



STAY SAFE ANTI BACTERIAL HAND SANITISER PMP £2.99 1x50ml



NAKE HAND SANITISER GEL 1x100ml



**SANIHAND ALCOHOL 75%** HAND SANITIZER 24x10ml



**KN9501 FOLDABLE FACE MASKS** 1xPACK



10 DISPOSABLE FACE MASKS IN POLYBAG 1x10s



25 DISPOSABLE FACE MASKS 1x25s



10 DISPOSABLE KIDS FACE MASKS POLYBAG 1x10s



CERTEX ANTIBACTERIAL HAND-WASH ORIGNAL BLUE 12x500ml



CASA RINALDI MEZZE MANOCHE • PENNE RIGATE • TORTIGLIONI • FUSILLI **SPAGHETTI BRONZE 12x500g** 



**MAKARON SWIDERKI PASTA** SPIRALS 10x1kg



DAIRY PRIDE SKIMMED UHT 12XLITRE



MARSHALLS MACARONI 10X500G



**KTC TOMATO VAS** 12X400G

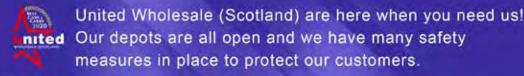


**TATE & LYLE SUGAR** 15X1KG



LIFE STYLE OIL SUN/VEG 6X1L

# **UWS ALWAYS PUTS YOUR SAFETY FIRST.**









We clean all trolleys and surfaces regularly to prevent the further spread of Covid-19.



























Avoid close contact with people who are sick.



Cover your cough or sneeze with a tissue, then throw the tissue in the bin.



Clean and disinfect frequently touched objects and surfaces using a regular household cleaning spray or wipe.



Stay home when you are sick.

Wash your hand often with soap and water for at least 20 seconds.



Follow public health advice, travel advisory, avoiding crowds and other social distancing measures.





# ELIEVE IN MAKING

# DIFFERENCE

United Wholesale (Scotland) are going above and beyond to support all our customers during these unprecedented times.

Ali, Day-Today Blantyre

Jawad & Asiyah, Day-Today Stenhousemuir

"UWS have been fantastic in sourcing stock and have been the best stocked cash and carry throughout this crisis. The availability has been great given the unprecedented circumstances. They were also the first to launch Covid-19 safety measures in depot for both their customers and staff alike. Daily updates have been advantageous as to which depot has what stock and saves us all time. A big thank you to the whole team at United Wholesale Scotland"

"United Wholesale Scotland have been incredibly supportive to our business throughout the Coronavirus outbreak. Amongst many other things, they have; Ensured we have the stock we need. Made a sizeable donation to our handwash care packages. I also get reassurance from the staff taking time to disinfect the warehouse - and the trolleys between use. This really has contributed to the feeling that we are all in this together."

M.Rajak, Day-Today Bridgeton





Mandi, Day-Today Barassie

"I would like to thank United Wholesale (Scotland) and their staff for the excellent service they have delivered during these unprecedented and challenging times."

"I could not have gone through the last few weeks without United Wholesale (Scotland)."

"UWS have helped the retailer's by keeping them informed of availability and any supply-chain issues. Regular updates from UWS team allows us to keep the customers informed which has been hugely positive for the community and us! UWS have reacted better to the situation than competitors e.g. if one brand is not available UWS have sourced an alternative where possible. A big thank you to the whole team at United Wholesale Scotland!"











# GROCERY





















### GROCERY - NON



POR **45%** £6.49 packsize **6x125g vas** pm **£1.99** 









POR **34%** £8.79 packsize 8x360ml vas sell **£1.99** 













## NON FOOD





























# SUPAGRILL

serious about barbecue







SUPAGRILL\*



Lighter Fluid 1x4tire £1.69
Instant Party BBQ 1x1
Instant Single BBQ 1x1
£1.89

BBQBifquettes trate £2.29

Lumpwood Charcoal 2.5kg £2.79

Lumpwood Charcoal 4kg

BBQFirelighters 1x1

£0.49

£4.49













# From 20th May 2020,

It will be ILLEGAL for shops to sell MENTHOL CIGARETTES.

The European Union Revised Tobacco Products Directive (2014/40/EU) makes it an offence for manufacturers to produce menthol cigarettes and for retailers to sell menthol cigarettes from 20th May 2020. The European Union believe that a ban on flavoured tobacco will improve public health by deterring people from smoking.

#### The UK's exit from the European Union does not impact the introduction of the menthol cigarettes ban.

- The ban also applies to capsule, click on, click & roll, crushball or dual menthol cigarettes. The ban does not apply to heated tobacco products or e-cigarette products
- Retailers must have sold through remaining stock of menthol cigarettes by 20th May 2020.

#### Menthol cigarettes banned from 20th May 2020





Retailers must have sold through remaining stock of menthol cigarettes by 20th May 2020.

# How to **successfully** navigate the menthol ban

With the new menthol ban legislation set to come into effect on 20 May, JTI UK's Communications Director Mark Yexley shares his advice on how wholesalers can ensure they're prepared ahead of the deadline

UNDERSTANDING THE LEGISLATION

Don't wait for the ban to happen, be prepared. As with previous legislation such as the retail display ban, plain packaging and track & trace, those that prepare well will experience the least disruption to their business. Wholesalers should ensure they and their staff are aware of the details surrounding the upcoming legislation and that they have a plan in place to remain compliant after the ban.

 In today's environment, it's crucial for wholesalers to be knowledgeable about

their tobacco portfolio. They should maintain regular contact with their local JTI rep to keep updated on tobacco ranges and NPD in light of the upcoming legislation.

**COMMUNICATION IS CRUCIAL** 

Existing retail customers will have questions about the ban, so make sure you know the answers. Ensure depot staff are knowledgeable so they can answer these questions with ease and confidence.

JTI's sales representatives will also be on hand to help answer any questions tobacco room staff may receive from retailers in the lead up to the 20 May deadline.

THE 'NEW DUAL

OF VALUABLE RESOURCES

For more guidance, wholesalers should visit JTI's dedicated Menthol Ban microsite (www.jtiadvance co.uk/mentholban2020), which contains all the essential information, as well as FAOs, and a comprehensive educational video.

5 AVAILABILITY AND RANGE Finally, JTI recommends wholesalers maintain full availability and range right up until the menthol ban deadline in order to meet the needs of retailers.

A key factor for retailers whe choosing where to shop for tobacco is price' and wholesaler pricing to continue to maximi every sales opportunity

#### WHAT SHOULD **OVER STOCK?**

#### in the filter, which provides further differentiation within the market. choices based on their preferences

and may seek alternatives. ITI is determined to provide those smoke with innovative new products that meet their needs. We recently launched Sterling Dual Capsule Lea Wrapped cigarillos, which contain a peppermint capsule that smokers can click to release a menthol flavou "On top of that, we have extended our Logic Compact vaping range to

NPD?

cigarette category and also remain brand loyal. That's why JTI is

"The launches include New Sterlin

Dual and New Benson & Hedges Blue Dual, and the distinctive blend will

Green Berkeley New SK Green and

contains a new Flow Tech centre hole

new Sovereign Dual range also

"Of course, others will make

launching the New Dual range, a

include nine menthol flavours, and our Logic EPIQ e-liquids are available in five menthol flavours. Our Nordic Spirit tobacco-free nicotine pouches are also available in a fresh mint variant, providing yet even more

after the menthol ban, JTI has the



#### OUESTIONS' Scan the code with your smartnhone camera to acces itiadvance co.uk/

mentholban2020 or speak to



#### PENALTIES

If a retailer sells menthol cigarettes on or after 20th May 2020, they are guilty of an offence and are liable:



- On summary conviction in a magistrates' court to imprisonment for a term not exceeding three months, or a fine, or both.
  - On conviction on indictment in the Crown Court to imprisonment for a term not exceeding two years, a fine, or both.



# **STOBACCO**





£6.99
packsize 1x10ml



£0.69
packsize 1x10ml





£0.99



40% POR







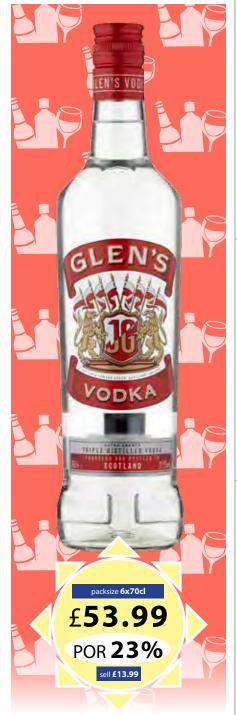






# ALCOHOL









POR **22%** £25.99 packsize 1x70cl sell **£39.99** 



POR **20%** £75.99 packsize **6xLitre** sell **£18.99** 







POR **19%** £65.99 packsize **6x70cl** pm **£15.99** 



POR **21%** £74.99 packsize **6xLitre** sell £18.99







POR **20%** £67.99 packsize 6x70cl sell **£16.99** 



# ALCOHOL





POR 21%

£11.79

packsize 1x70cl
sell £17.99





POR 24%

£6.99

packsize 1x50cl
sell £10.99



POR 21%

£14.49

packsize 1x1 LITRE

sell £21.99



POR 22%

£10.99

packsize 1x70cl
sell £16.99



POR **22% £85.99**packsize **6xLITRE**sell **£21.99** 



POR **20%**£57.99

packsize 6x70cl
pm £14.49



POR **20%**£**5.99**packsize **1x70cl** 

sell **£8.99** 















POR **25%** £24.49 packsize 6x75cl vas sell **£5.99** 



POR **23%** £26.99 packsize **6x75cl vas** sell **£6.49** 



POR **26%** £21.99 packsize **6x75cl vas** sell **£5.99** 



POR **23%** £28.99 packsize **6x75cl vas** sell **£7.49** 



POR **25%** £24.99 packsize **6x75cl vas** sell **£6.99** 



POR **24%** £33.99 packsize 6x75cl sell **£8.99** 



POR **25%** £26.49 packsize **6x75cl vas** sell **£6.99** 





POR 25%

£30.99

packsize 6x75cl vas

sell £7.99





POR 36%
£11.99

packsize 6x1.25 Litre
sell £3.75













































# ALCOHOL



























































Restrictions may apply on some items, discuss further in depots. All prices shown exclude VAT and are subject to availability, manufacturers' price increases and any changes in VAT or duty rates E&OE.

United Wholesale (Scotland) Limited is registered under the Alcohol Wholesaler Registration Scheme Reg. No. (URN) XYAW00000102876